Case Study

Brownfield Rehabilitation Multi-Site OC's

Overview

This inner west development with 4 OC's had an existing embedded network where the operator had failed leaving debts, OC expenses and unhappy customers.

Challenge

Rehabilitate 4 networks of different sizes and efficiencies, recover and repay gate meter debt, update customer information minimise Occupier debt and deliver surplus.

Solution

Active customer sign up process. Negotiated with suppliers to minimise debt burden. Active debtor management implemented.

Result

Within less than 12 months all outstanding OC debt had been cleared and a 45% reduction in active Occupier debt achieved. Collectively the 4 sites now deliver a 5 figure surplus to the OC's.

$10,000.00 Surplus

Currently generating 10,000.00 surplus pa.

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